

Admission Policy for PGP 2027–29 Batch

Overseas Indian Category

An Overseas Indian category candidate should apply with a valid test-center-administered GMAT Score* instead of a CAT score. The minimum eligibility score for applying is 720 for the GMAT Exam in the previous format, and 665 for the GMAT Focus Edition. Indians residing outside India fall under the "Overseas Indian candidates" category. To qualify as an Indian resident abroad, a candidate must hold an Indian passport and be expected to live, work, or study outside India for at least 12 consecutive months immediately before December 31, 2026. The next stage of the admission process, i.e., Analytical Writing Test (AWT) and Personal Interview (PI), will be held in India. Candidates called for this stage must make their own travel arrangements and provide evidence of qualifying for the "Overseas Indian candidates" category.

***The score of the test-center administered GMAT Exam Focus Edition OR GMAT Exam in the previous format (taken after Dec 15, 2021) will only be considered**

Eligibility Criteria

The candidate must hold a bachelor's degree, with at least 50% marks or equivalent CGPA (in case of the candidate belonging to Scheduled Caste (SC)/Scheduled Tribe (ST)/Persons with Disabilities (PwD) category, this is relaxed to 45%), of any of the universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a university under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The bachelor's degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The percentage obtained by the candidate in the bachelor's degree would be based on the practice followed by the institution/university from which the candidate has obtained the degree. If the candidate is awarded grades/CGPA instead of marks, equivalence will be based on the equivalence certified by the institution/university from which they obtained the bachelor's degree. If the institution/university does not have a scheme for converting CGPA into equivalent marks, IIMA will establish equivalence by dividing the obtained CGPA by the maximum possible CGPA and multiplying the result by 100.

A candidate appearing for the final year bachelor's degree/equivalent qualification examination and those who have completed the degree requirements and are awaiting results can also apply. Such a candidate must produce a certificate from the Principal/Head of the Department/Registrar/Director of the Institution/University certifying that the candidate is currently in the final year/is awaiting final results and has obtained at least 50% marks or equivalent (45% in case of the candidate belonging to SC/ST/PwD category) based on latest available grades/marks. Such a candidate, if selected, will be allowed to join the programme provisionally only if they submit a certificate latest by June 30, 2027 from the Principal/Head of the Department/Registrar/Director of the Institution/University (issued on or before June 30, 2027) stating that they have completed all the requirements (the result may, however, be awaited) for obtaining the bachelor's degree/equivalent qualification on the date of issue of the certificate. Their admission will be confirmed only when the candidate submits the marksheet and a certificate of having passed the bachelor's degree/equivalent qualification

referred to in the certificate issued by the Principal/Head of the Department/Registrar/Director of the Institution/University with at least 50% marks (45% in case of the candidate belonging to SC/ST/PwD category). It is mandatory for a final-year student, who is provisionally admitted, to submit the marksheets and degree certificate of the final-year bachelor's degree examination held on or before June 30, 2027 (including supplementaries, if any), to be eligible for admission to the Post Graduate Programme (PGP) 2027-29 Batch. *The deadline for submitting the marksheets and certificate is December 31, 2027. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMA would not allow any candidate to join its PGP in case the candidate is unable to complete all the requirements for a bachelor's degree on or before June 30, 2027.*

Admission/Selection Process

An applicant's shortlisting for the Analytical Writing Test and Personal Interview is based on the metric called "composite score". The process to calculate the composite score is given below:

1. A basic set of filters is applied to the applicant pool comprising those who have appeared for the GMAT. These filters include: (a) the applicant should be 19 years or older by 30th June 2027, (b) the applicant should be an Indian national, and (c) the applicant should have applied to the 2-year full-time PGP program of IIM Ahmedabad.
2. For the applicants who satisfy the above criteria, we calculate the raw composite score using the process described below.
3. The first part of the raw composite score is the raw application rating, which is based on the applicant's **10th percentage, 12th percentage, undergraduate percentage, gender, and full-time work experience**.
4. Each of these dimensions is awarded points based on the table given below:

Table 1: Points awarded for percentage (%) obtained in the 10th std. examination (**Rating Score A**), 12th std. examination (**Rating Score B**) & bachelor's degree (**Rating Score C**)

Percent score	Rating Score A
<= 55	1
> 55 and <= 60	2
> 60 and <= 70	3
> 70 and <= 80	5
> 80 and <= 90	8
> 90	10

Table 2: Rating Scores for Work Experience (**Rating Score D**)

Work Experience in Months (as filled in the GMAT Application Form)	Rating Score D
< 12 months	0
>= 12 and <= 36 months	MF * (number of months of work experience - 11)
> 36 months	5
Work-experience Multiplication Factor (MF) = 0.20	

Gender Diversity Points (Rating Score E)

5. We award 3 points for all non-Male candidates. Male candidates receive 0 points.
6. After the rating scores A, B, C, D, and E are calculated, they are added to obtain the given applicant's raw application rating.

$$\text{Raw Application Rating} = (A+B+C+D+E)$$

7. We normalize this raw application rating by dividing it by the average of the top 50 AR scores across the applicant pool. The normalized application rating is given 35% weightage for the raw composite score calculation.
8. The remaining 65% weightage for the composite score comes from the applicant's total percentile. This score is obtained by multiplying the applicant's total GMAT percentile by 65%
9. The addition of the two scores (i.e., 35% of the normalized AR + 65% of the GMAT total percentile) provides the applicant's raw composite score.

$$\text{Raw Composite Score} = 0.35 * \text{Normalized application rating} + 0.65 * (\text{Normalized total percentile obtained in GMAT}/100)$$

10. The raw composite score within the applicant's undergraduate field of study/discipline. We assign the applicant one of the following disciplines based on their undergraduate field of study/discipline.

Table 3: Undergraduate Discipline

Fashion & Design	Computer Science & IT
Commerce, Accounting & Finance	Medical & Health Sciences
Statistics & Actuarial Science	Economics
Agriculture & Allied Sciences	Social Sciences
Arts & Humanities	Hospitality & Food Sciences
Architecture & Planning	Journalism & Media
Life Sciences	Law
Engineering & Technology	Mathematics
Management	Others
Pure Sciences	Professional (CA/CS/ICWA/FIAI)

11. Final discretion on the academic category that an academic program will be classified into rests with the Admissions Committee of IIMA.
12. The raw composite scores are then normalized with the following formula:

$$\text{Normalized Composite Score} = \text{Raw Composite Score} / (\text{Average of the top 1\% raw composite scores within the applicant's undergraduate discipline})$$

13. It is possible that some undergraduate disciplines listed in Table 3 above have either highly limited or highly expansive/vast representation in the applicant pool. Therefore, a minimum of 5 and a maximum of 100 raw composite scores are considered in the top 1% of a given discipline.
14. Once the normalized composite scores are obtained, we apply GMAT cutoffs based on the following table (Table 4). These cutoffs apply to the 2027-29 PGP batch.

Candidates fulfilling the following minimum cut-offs in the sectional percentile ranks and total percentile ranks in the GMAT will only be considered for all subsequent stages.

Table 4: Minimum Cut-offs of GMAT Score

GMAT Exam (previous format)			GMAT Focus Edition		
Verbal	Quantitative	Total	Verbal	Quantitative	Total
40	50	720	84	85	665

Taking GMAT percentiles in verbal, quant, and total, and AR scores, a merit list will be drawn and shortlisted for AWT & PI using the normalized Composite Score (CS). Subject to fulfillment of the following criteria, the Composite Score (CS) is calculated as below:

15. After applying the GMAT cutoffs, the shortlist for the analytical writing test and personal interview is generated.
16. After the analytical writing test and personal interviews are completed, the final composite score (FCS) is calculated.
17. The FCS of a candidate who appears in AWT & PI will be computed as follows:

$$\text{Final Composite Score} = 0.50 * \text{Normalized PI Score} + 0.10 * \text{Normalized AWT Score} + 0.40 * \text{Normalized Composite Score}$$

18. Selection at this stage will be based strictly on the shortlisting of candidates done separately based on their final composite score.

Additional Information:

The following information is intended to further clarify the admission process IIMA follows for its 2-year full-time PGP after GMAT. Therefore, candidates should read the following points carefully.

1. Performance in GMAT is an important input in the admission process. Candidates should note that it is important to perform well in each section of the test. In addition to GMAT performance, IIMA uses candidates' academic performance throughout their academic career up to the bachelor's level for shortlisting for AWT & PI.
2. Please note that IIMA shortlists candidates for AWT & PI independently of the other IIMs. Hence, variations in the lists of candidates shortlisted by different IIMs are possible.
3. Details of the candidates shortlisted will be made available on the IIMA website (www.iima.ac.in) tentatively by the second week of January, 2027, after the CAT results are published. IIMA will also send AWT & PI call letters to shortlisted candidates. IIMA will not communicate with applicants who are not shortlisted for AWT & PI.
4. After the AWT & PI round, admission offers are made by IIMA to successful candidates. Final selection is based on a diverse set of attributes, including performance in GMAT, AWT & PI, academics, co-curricular and extracurricular achievements, work experience, etc. All selected candidates for the IIMA two-year PGP must be 19 years of age as on June 30, 2027 (i.e., must be born on or before June 30, 2008).
5. Disclosure of information about the admission process is driven by concerns which at times conflict with each other. IIMA would like the admission process to be transparent. At the same time, IIMA wishes to protect individual candidates' privacy and the confidentiality of the process to prevent abuse. Based on these considerations, IIMA

does not make an individual's performance details available to any other person. Similarly, IIMA does not disclose a candidate's AWT & PI performance details, including the assessment of attributes mentioned above, to prevent undue pressure on the panelists participating in the admission/selection process. IIMA exercises its own discretion in disclosing the weights assigned to the diverse set of attributes assessed in the personal interview. To ensure that the perceived lack of transparency does not negatively affect candidates, IIMA takes adequate care in forming the interview panels, developing objective assessment criteria, randomly allocating candidates to interview panels, and taking other such measures.

6. Candidates who appear in AWT & PI will be able to view whether they have been offered admission by IIMA tentatively during the second week of April, 2027 by visiting the IIMA website. IIMA will send an admission offer letter to all successful candidates. Candidates offered admission must confirm their acceptance by completing all required formalities tentatively by the first week of May, 2027. Some candidates may also be placed on the waiting list initially during the second week of April, 2027. Offers to candidates on the waiting list will depend on the number of successful candidates who accept the offer made by IIMA.
7. In the event of specific guidelines being issued by the Government of India, IIMA reserves the right to, depending on the nature of the guidelines, continue with its AWT & PI as stated above AND/OR use an alternative selection procedure which may include calling for additional information from the shortlisted candidates, a supplementary test or any other suitable process/mechanism. We will take care to ensure that candidates are not put to undue inconvenience.
8. Percentages of marks of an applicant who is yet to complete the bachelor's degree will be computed based on their available marks. At any stage of the admission process, candidates must provide the latest available marksheets for all completed semesters/years. Typically, marksheets up to the previous academic year should be available. In case the marksheets for any particular semester(s)/year(s) are not submitted, IIMA may require proof from the institution/university to certify that the marksheets have not been issued. Withholding of available marksheets for any semester/year may lead to disqualification of the candidate.
9. For a candidate who has indicated in the online application form as having completed CA/CS/ICWA, $(\text{Inter Marks (\%)} + \text{Final Marks (\%)}) / 2$ as entered in the online application form will be used to obtain Rating Score C while computing the AR score. For a candidate who has indicated in the online application form as having completed Fellow of the Institute of Actuaries of India (FIAI), the aggregate marks (%) as entered in the online application form will be used to obtain Rating Score C for computing the AR score.
10. For computing the AR score of an applicant, scores in all subjects that appear in their marksheet of 10th and 12th Std. examinations will be considered, regardless of whether the board includes them when calculating the percentage.

11. *For the bachelor's degree, the percentage of marks awarded by the candidate's institution/university will be treated as final. If the institution/university does not award the percentage of marks, it will be calculated based on the marks obtained in all the subjects listed in the marksheet.*
12. *For the bachelor's degree, if the percentage of marks awarded by the candidate's institution/university does not take into account marks obtained in all the subjects as mentioned in the marksheet(s) for all the years, the candidates must produce a certificate from the principal/head of the department/registrar/director of the institution/university certifying details of the practice at the institution/university at the time of the interview, if shortlisted for the same.*
13. *If any board/institution/university awards only letter grades without providing an equivalent percentage of marks on the grade-sheet, the candidate should obtain a certificate from the board/institution/university specifying the equivalent marks which should be used for filling the online application form. If shortlisted, the candidate must submit the original equivalence certificate at the time of the interview.*
14. *For candidates undergoing/completed an integrated Master's degree or dual-degree directly after their 12th/HSC, the percentage of marks obtained as per their institute/university norms, which is considered as equivalent to a bachelor's degree, will be considered for awarding points as per Table 1.*
15. *If the institute/university does not provide the Bachelor's degree percentage, then the aggregate percentage of the latest available marksheets for all completed semesters/years will be considered.*
16. *For candidates undergoing/completed an integrated Master's degree or dual-degree directly after their 12th/HSC, their classification into an academic discipline (as per Table 3) will be based on their academic discipline in the integrated master's degree program*
17. *For a candidate who has obtained further higher degrees after their bachelor's degree or their integrated Master's degree, the discipline(s) of the subsequent degrees and percentages will not be taken into consideration for shortlisting for the Analytical Writing Test and personal interview.*
18. *Please note that IIMA will conduct its Analytical Writing Tests and Personal Interviews (AWT & PIs) in Ahmedabad, Bengaluru, Hyderabad, Kolkata, Mumbai and New Delhi. Candidates need to opt for two cities for AWT & PI in the online application form. Candidates shortlisted for AWT & PI will be intimated by email tentatively by the second week of January, 2027.*
19. **Refund policy:** *An amount of INR 1,000/- (Rupees One Thousand Only) will be deducted towards processing fee as per the Notification No. 14-4/2007-U.3(A) from the Ministry of Human Resource Development Department of Higher Education, Govt. of India, forwarded vide letter F. No. 21-166/2007-TS.II dated 18.05.2007. The refund, if applicable, after deduction of the above processing fee, will be released to the same account from which it has been received.*

Application Procedure

Our admission procedure for Overseas Indian candidates begins on October 1, 2026. Please fill in the [online application form](#). The deadline for filling the online application form is December 15, 2026.

Application Fee (in US\$):

A non-refundable application fee of **US\$ 200, or the equivalent in INR at the exchange rate prevailing on the day of transfer**, can be remitted through an electronic/online transfer. The application payment link is available on the online application form. In case of any difficulties in application fee payment, please contact us at admission@iima.ac.in

Last Date

The deadline to apply for the two-year Post Graduate Programme in Management (PGP) at IIM Ahmedabad (IIMA) through the 'Overseas Indian candidates' category is December 15, 2026.

For further details, please contact:

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