

INTERPERSONAL EFFECTIVENESS AND TEAM BUILDING

January 20–23, 2025



विद्याविनियोगाद्विक्रमः

Executive Education

INDIAN INSTITUTE of MANAGEMENT AHMEDABAD

Interpersonal Effectiveness and Team Building

January 20 - 23, 2025

Interpersonal effectiveness is one of the central people skills that allows individuals to perform well and make a distinction in their roles. Organisations are essentially groups of individuals constructed to strive for specific goals. The success and growth of organisations depend significantly on the individual's ability to work well with others at interpersonal level as well as within a group and between groups.

The importance of teamwork has been recognised since long. However, the challenges faced by organisations in recent times have made it imperative to understand the conditions that make interactions between individuals and groups effective and develop teams, which are extremely important and critical.

Objectives

The main objective of the programme is to enable the participants to enhance their personal, interpersonal and group effectiveness. Specifically, the programme is designed to help the participants to:

- Understand the importance and process of working together
- Develop a good insight into the behavioural dynamics of self and others
- Sharpen skills to work well as members of a team as also leaders

Programme Highlights

The programme will cover a number of different aspects, including:

- Identification of and ways to work through personal obstacles
- Assertiveness
- Trust building
- Confrontation
- Effective leadership and subordination
- Building effective teams
- Building a team culture
- Organisational success through personal effectiveness and teamwork

Who Should Attend

The programme is intended for middle level and senior level managers belonging to public and private sector organisations, services sector, and public utilities.

Managers from organisations and corporations with high emphasis on people and group driven activities will find this programme very useful.

Pedagogy

We will employ a mix of case discussions, concept sessions, experiential exercises, assessment instruments and presentations.

Faculty

Professor Parvinder Gupta (Faculty Chair)

Email: pgupta@iima.ac.in

Professor Parvinder Gupta earned her PhD degree from the Indian Institute of Technology Kanpur. Her primary academic interest is in the basic and applied research on human behaviour in different socio-cultural settings and varied organisational contexts.

Her teaching and research interests are in the areas of individual and interpersonal dynamics, leadership, team development, management of change, and organisational culture.

Her publications include two books and a number of articles and research papers. She has also written several teaching cases. She has received awards for 'The Best Teacher' and 'The Best Research Paper'. She has vast experience of designing, developing and conducting short term as well as long term management education programmes for top and senior executives and officers of government, public and private sector organisations.



How to Apply

To register for the programme, fill in the application form through the link below:

<https://bit.ly/3NhsTGO>

The closing date for receiving applications is **January 6, 2025**. The last date for early bird discount is **December 30, 2024**. All applications are subject to review and approval by the programme faculty (usually after the due date for receiving applications). A formal acceptance letter will be sent to the selected candidates. Applicants are requested to make their travel plans only after receiving the acceptance letter.

For more information, please contact us at vidya-exed@iima.ac.in or call **7069074821**. Alternatively, you can reach us at exed@iima.ac.in or call **+91 79 7152 6400**.

Certification

A Certificate of Participation will be issued to the participants at the end of the programme, subject to their having attended all the sessions of the programme. Absence from any session needs to be with the prior approval of the Programme Faculty Chair.

Venue & Accommodation

The programme will be held at the Indian Institute of Management Ahmedabad. Participants would get full board and air-conditioned single room accommodation either on campus or with empanelled hotel partner. IIMA norms do not allow participants to have guests staying with them during the programme.

Programme Fee & Payment

INR 1,60,000 plus GST per person for participants from India and its equivalent in US Dollars for participants from other countries. The fee includes tuition fee, programme materials, boarding and lodging.

The programme fee along with the application form should be received by the Executive Education Office latest by **January 6, 2025**. In case of cancellations, the fee will be refunded only if a request is received at least 15 days prior to the start of the programme. If an application is not accepted, the fee will be refunded to the person/organisation concerned.

The programme fee can be paid in one of these two ways:

[A] Electronic Fund Transfer

1. Name of Beneficiary: **Indian Institute of Management Ahmedabad**
2. Savings Bank A/c **IIMAHMOEP**
HDFC Bank Limited, Ahmedabad Vastrapur Branch (IFSC Code: HDFC0000048, MICR Code: 380240003)
3. Name of Remitter: _____ (Please mention the name of the sponsoring organization)
4. Purpose of Remittance: **Interpersonal Effectiveness and Team Building**
5. IIMA Permanent Account Number (PAN): AAAT11247F
6. IIMA Tax Deduction Account Number (TAN): AHMI00189A
7. IIMA GST Registration Number: 24AAAT11247F1Z4 (SAC: 999293)

After making the payment, please email us the complete transaction details so that we can link your remittance with your nomination.

[B] Payment Gateway

Please visit the following link for Payment Gateway:

<https://bit.ly/4eCmMrK>

Discount

Early Bird Discount: Applications received with payments on or before **December 30, 2024**, will be entitled to an early bird discount of 7%. Early submission of fee and application does not, however, guarantee acceptance of the application.

Group Discount: Any organisation sponsoring four or more participants will be entitled to a discount of 7% on the total fee payable provided that at least four participants actually attend the programme. Organisations can avail themselves of both the discounts subject to a maximum overall discount of 10%.

Any organisation sponsoring 25 or more participants across all the programmes in one academic year will be entitled to an overall discount of 15% on the programme fee payable.

The above discounts will be applicable only when the requisite numbers of participants actually attend the programmes.

Programme dates and fee are subject to change at the discretion of the Institute.

IIMA Alumni Association

Participants who are attending short-duration Executive Education Programmes for the first time, on or after April 1, 2012, will have to attend for a total of 21 days in one or more programmes in order to be eligible for alumni status and alumni identity card, both of which will be awarded on the payment of a one-time alumni fee of INR 10,000/- + GST.

Indian Institute of Management Ahmedabad (IIMA)

IIMA was set up by the Government of India in collaboration with the Government of Gujarat and Indian industry as an autonomous institution in 1961. The Institute provides education, training, consulting and research facilities in management.

Major Programmes Offered by IIMA

- Two-Year Post Graduate Programme in Management (MBA)
- Two-Year Post Graduate Programme in Food and Agribusiness Management (MBA- FABM)
- Ph.D. Programme in Management
- One-Year Full Time Post Graduate Programme in Management for Executives (MBA- PGPX)
- Executive Education offers short duration programmes through open enrollment, customisation and online for various levels of experienced professionals across industry
- Faculty Development Programme (FDP)
- ePost Graduate Diploma in Advanced Business Analytics (ePGD-ABA)
- Armed Forces Programme (AFP)
- Online MBA

The Institute has 100 plus faculty members working in the following management areas and centres:

Disciplinary Areas & Groups

- Centre for Management in Agriculture
- Communication
- Economics
- Finance and Accounting
- Human Resources Management
- Information Systems
- Marketing
- Organisational Behaviour
- Operations and Decision Sciences
- Public Systems Group
- Ravi J. Matthai Centre for Educational Innovation
- Strategy

Interdisciplinary Centres

- Arun Duggal ESG Centre for Research & Innovation
- Ashank Desai Centre on Leadership and Organisational Development
- Brij Disa Centre for Data Science and Artificial Intelligence
- Centre for Digital Transformation
- Centre for Innovation Incubation & Entrepreneurship
- Centre for Management of Health Services
- Centre for Transportation and Logistics
- Gender Centre
- India Gold Policy Centre
- JSW School of Public Policy
- Misra Centre for Financial Markets and Economy
- NSE Centre for Behavioural Science in Finance, Economics and Marketing



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