Indian Institute of Management Ahmedabad



PGP-FABM Placement Report

Summers 2018



BWR/IIMA/HO/RR/0010/2017-18

February 27 2018

The Chairperson Placement Office Indian Institute of Management Vastrapur Ahmedabad – 380015 Gujarat

Madam,

Re: Audit of the Summer Internship Placement Report of the 2017-19 batch of the Post Graduate Programme in Food and Agri-Business Management – PGP-FABM

We have audited the Placement Report prepared by you for the Summer Internship placements of the 2017-19 batch of the Post Graduate Programme in Food and Agri-Business Management – PGP-FABM of the Indian Institute of Management, Ahmedabad (IIM-A). The Placement Report is the responsibility of IIM-A. Our responsibility is to validate the information provided in the report with the relevant documentation, and comment on the Placement Report's conformance with the Indian Placement Reporting Standards (IPRS) Revision 2.2.

In this context, we offer the following comments:

- 1. For the purpose of the audit, we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary. In our opinion, the Placement Report complies with the Indian Placement Reporting Standards Revision 2.2.
- The validation of information presented in the report is based on communication received by IIM-A from recruiting companies. Brickwork Ratings (BWR) has not independently sourced any information or documentation.
- 3. We have verified the information with respect to job location, function and stipends presented in the report with communication received by IIM-A from recruiters.
- 4. The acceptance of offers and number of students opting out of the placement process has been established through written communication from those students.
- 5. The report's overview section, which explains the placement process, has been prepared by IIM-A.

Thank you,

Best Regards,

Rajee R

General Manager Brickwork Ratings

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Brickwork Ratings India Pvt. Ltd.

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Overview

The summer placement process for the Batch of 2019 of the Post Graduate Programme in Food and Agribusiness Management (PGP-FABM) at IIM Ahmedabad was successfully completed on 9th November 2017. 40 students out of a batch of 45 opted for placements through the Institute and were placed in less than a day, further corroborating the quality of students and the pertinence of this specialised programme to the Food and Agribusiness sector. One student opted out for a project with CIIE, IIMA (Centre for Innovation, Incubation and Entrepreneurship).

A total of 25 firms participated in the process including regular recruiters like GAVL, PI Industries, General Mills, Cloudtail and RB. The placement process also attracted new recruiters such as Marico, Farm Taaza, Amul, PAD, Pioneering Ventures, UPL and Unibic. These recruiters came from diverse sectors such as Agri Inputs, FMCG, Logistics, Food Processing, Government and Social sector.

The process helped students choose sectors and roles that best fit their career aspirations. The various functions offered to the students included General Management, Marketing/Sales, Research and Advisory, Vendor Management, Strategy, Supply Chain Management and Operations.

The IPRS Initiative

The Indian Placement Reporting Standards (IPRS) is an initiative that aims to provide transparency and authenticity in placement reporting across B-schools, through the means of audited placement reports. Please visit the IPRS website to know more.

Lastly, IIMA would like to thank all its recruiters for their participation in this year's placement process and their cooperation with the IPRS initiative.

1. Classification of the Entire Placement Pool

| Categories | Number |
|--|--------|
| Total batch strength | 45 |
| 1a. Total students eligible for sitting in Summer Placements | 45 |
| 1b. Total students not eligible for sitting in Summer Placements | 0 |
| Total students eligible for sitting in Summer Placements | 45 |
| 2a. Seeking internship through the Institute | 40 |
| 2b. Not Seeking Internship through the Institute | 4 |
| 2c. Students who opted out of summer internship * | 1 |

Table 1.1: Classification of the entire placement pool

^{*} Students opting out for projects through CIIE, IIMA

| Nature of the internship | With Stipend | Without Stipend |
|--|-----------------|--------------------|
| Seeking internship through the institute | 40 | 0 |
| Not seeking internship through the institute | 5 | 0 |

Table 1.2: Classification of internships based on stipend status

March !

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2. Sector-wise Classification

| Sector | No. of Offers |
|-----------------------------|---------------|
| Agri Inputs | 14 |
| BFSI | 5 |
| E-Commerce | 1 |
| FMCG | 8 |
| Food Processing | 5 |
| Government | 1 |
| Information Technology (IT) | 1 |
| Logistics | 1 |
| Others* | 4 |
| Grand Total | 40 |

Table 2.1: Classification of internships based on sector

3. Function-wise Classification

| Function | No. of offers |
|-------------------------|---------------|
| Business Development | 4 |
| General Management | 1 |
| Operations | 2 |
| Research & Advisory | 3 |
| Sales / Marketing | 22 |
| Strategy | 3 |
| Supply Chain Management | 2 |
| Vendor Management | 1 |
| Finance | 2 |
| Grand Total | 40 |

Table 3.1: Classification of internships based on function

Show work?

For Indian Institute of Management Ahmedabad सोमनाय भट्टाचार्य SOMNATH BHATTACHARYA

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^{*}Others include 3 from Social sector and 1 from Educational technology sector

4. Location-wise Classification

| Location | No. of offers |
|-------------|--------------------------|
| Ahmedabad | 1 |
| Anand | 4 |
| Bangalore | 2 |
| Delhi NCR | 7 |
| Hyderabad | and American Institution |
| Kolkata | 1 |
| Mumbai | 4 |
| Varanasi | 2 |
| Pan India | 6 |
| TBD * | 12 |
| Grand Total | 40 |

Table 4.1: Classification of internships based on locations

5. Compliance Statement

This placement report has been prepared as per the Indian Placement Reporting Standards, Revision 2.2*.

The instances where the report deviates from the standards and the reasons for them are mentioned below:

| Deviation from the standards | Reason |
|------------------------------|--------|
| | |

Table 5.1: List of deviations from standards with reasons

*http://iima.ac.in/iprs/gallery/IPRSRevision2.2.pdf

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सीमनाथ भड़ाचार्य। SOMNATH BHATTACHARYA

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^{*}TBD-To be decided- implies the location related information was not available for 12 offers at the time of finalisation of the report