



# INDIAN INSTITUTE OF MANAGEMENT AHMEDABAD

## *Requires*

### **Relationship Manager - PGPX**

IIM Ahmedabad has been offering PGPX, its One Year, full time MBA for Experienced Professionals for over a decade now. It has consistently ranked among top 30 business schools in the world. PGPX participants are professionals with more than 4 years of work experience and above 27 years of age. They belong to diverse professions and backgrounds. The institute envisages setting up a relationship office as part of its outreach, career development, and alumni connect initiatives

#### **Job Description:**

- Lead marketing efforts for PGPX admission
- Establish and anchor the Career Development services for students enrolled in 1 year full time program in management for executives.
- Coordinate and host speakers (CEOs, HR heads, Founders of leading organizations) as part of the speaker series (an ongoing activity throughout the year).
- Design and Lead the outreach initiatives for PGPX program
- Coordinate with alumni and external resource personnel for career guidance and support services
- Set up systems to liaison with IIMA alumni to build a formal mentor-mentee program
- Lead partnerships with global business schools and ensure smooth functioning of the International Immersion Program (part of the PGPX curriculum).

#### **Qualification, Experience & Skill Requirements:**

- Post graduates or Masters in any of these fields (Business Administration, Human Resources, Psychology, Sociology, Communication, and Education) with minimum 15 years of post-qualification experience (may be in the areas of corporate work exposure - networking, corporate communications, marketing/branding, etc.), of which about 8 years must be in an overall supervisory position.
- Experience from Autonomous Bodies or large Academic Institution or PSUs is desirable.
- Candidate should have served in the 6<sup>th</sup> CPC - GP 5400 or above for at least 5 years OR drawing equivalent pay in private sector (Approx. Rs.60,000 per month).
- Brings entrepreneurial skill set and orientation to work
- Excellent communication skills and ability to work in a multi-stakeholder environment.
- Willingness to travel

**Age:** Maximum 50 years as on the last date of application.

**Salary & Allowances:** Selected candidate will be offered a fixed term appointment initially for a period of three years on a consolidated monthly salary on CTC mode. The contract may be extended further as per the mutual convenience. During the contract period or after the successful completion of the contract, if the performance of the candidate is found very well and Institute is in need of such position, Institute may confirm the candidate in a suitable pay scale with or without further probation, depending on duration of earlier contract and performance.

Interested candidates are advised to **APPLY ONLINE** latest by **March 28, 2018**.

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