

INDIAN INSTITUTE OF MANAGEMENT AHMEDABAD

Post-graduate Programme (PGP)

The two-year Post-graduate Programme in Management (PGP) at IIM Ahmedabad (IIMA) is a full-time residential course for graduates from all disciplines wishing to choose a career in management. This Programme was ranked at No.16th in the world by the Financial Times Masters in Management category in the year 2014.

Eligibility

The candidate must hold a bachelor's degree, with at least 50% marks or equivalent CGPA (in case of the candidate belonging to Scheduled Caste (SC)/Scheduled Tribe (ST)/Differently Abled (DA) or Persons with Disabilities (PwD) category, this is relaxed to 45%), of any of the universities incorporated by an act of the central or state legislature in India or other educational institutions established by an act of Parliament or declared to be deemed as a university under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India. The bachelor's degree or equivalent qualification obtained by the candidate must entail a minimum of three years of education after completing higher secondary schooling (10+2) or equivalent. The percentage obtained by the candidate in the bachelor's degree would be based on the practice followed by the institution/university from where the candidate has obtained the degree. In case of the candidate being awarded grades/CGPA instead of marks, the equivalence would be based on the equivalence certified by the institution/university from where they have obtained the bachelor's degree. In case the institution/university does not have any scheme for converting the CGPA into equivalent marks, the equivalence would be established by IIMA by dividing the obtained CGPA by the maximum possible CGPA and multiplying the resultant by 100.

A candidate appearing for the final year bachelor's degree/equivalent qualification examination and those who have completed the degree requirements and are awaiting results can also apply. Such a candidate must produce a certificate from the principal/head of the department/registrar/director of the institution/university certifying that the candidate is currently in the final year/is awaiting final results and has obtained at least 50% marks or equivalent (45% in case of the candidate belonging to SC/ST/PwD category) based on latest available grades/marks. Such a candidate, if selected, will be allowed to join the programme provisionally only if they submit a certificate latest by June 30, 2018 from the principal/head of the department/registrar/director of the institution/university (issued on or before June 30, 2018) stating that they have completed all the requirements (the result may, however, be awaited) for obtaining the bachelor's degree/equivalent qualification on the date of issue of the certificate. Their admission will be confirmed only when the candidate submits the mark-sheet and a certificate of having passed the bachelor's degree/equivalent qualification referred to in the certificate issued by the principal/head of the department/registrar/director of the institution/university with at least 50% marks (45% in case of the candidate belonging to SC/ST/PwD category). It is mandatory for a final year student, who is provisionally admitted, to submit the mark-sheet and degree certificate of the final year bachelor's degree examination held on or before June 30, 2018 (including supplementaries, if any), to be eligible for admission to the Post Graduate Programme (PGP) batch 2018-20. *The deadline for submission of the mark-sheet and the certificate is December 31, 2018. Non-fulfillment of this condition will automatically result in the cancellation of the provisional admission. IIMA would not allow any candidate to join its PGP in case the candidate is unable to complete all the requirements for a bachelor's degree on or before June 30, 2018. IIMA would also not offer admission to any candidate after June 30, 2018.*

Admission/Selection Process for Candidates for PGP at IIMA through CAT-2017

The selection of the candidates for admission to the 2018-20 batch of the PGP at IIMA is a two-step process.

In the first step, candidates are short-listed for Academic Writing Test (AWT) and Personal Interview (PI) from among the candidates who have a valid CAT-2017 score, who have applied to the programme and who satisfy the eligibility criteria for the programme described as below.

Shortlisting and Selection¹ Criteria for PGP 2018-20 batch

1. Preliminary Screening

In CAT-2017 there will be three sections, viz., ‘Quantitative Aptitude’ (QA), ‘Data Interpretation & Logical Reasoning’ (DILR) and ‘Verbal and Reading Comprehension’ (VRC). Only the candidates above the following minimum cut-offs in the sectional percentile ranks, the overall percentile rank and obtaining a positive (greater than zero) raw score in all sections of CAT-2017 will be considered for all the subsequent stages.

Table 1: Minimum Cut-offs of CAT-2017 Percentile Ranks

Category	Verbal and Reading Comprehension percentile rank (PVRC)	Data Interpretation & Logical Reasoning percentile rank (PDILR)	Quantitative Aptitude percentile rank (PQA)	Overall percentile rank (PT)
General	70	70	70	80
NC-OBC-cum-transgender	65	65	65	75
SC	60	60	60	70
ST	50	50	50	60
PwD	60	60	60	70

Note: Scheduled Castes (SC), Scheduled Tribes (ST), Non-creamy Other Backward Castes (NC-OBC), Persons with disabilities (PwD).

At different stages of the selection process ‘Application Rating’ (AR) score of an applicant will be used. An applicant’s AR score is the sum of the rating scores ‘A’, ‘B’ and ‘C’ (Tables 2-4) based on their percentage of marks obtained in the 10th standard, the 12th standard (depending upon the stream, viz., ‘Science’, ‘Commerce’ and ‘Arts & Humanities’) and the bachelor’s degree programme (depending upon the discipline) respectively. For different streams/disciplines the equivalent ARs are arrived at by using a (sort of) percentile equivalence of the score distributions using previous year’s CAT data. For details of academic disciplines, we refer to Annexure 1.

Table 2: Rating Scores for the 10th Std. Examination (Rating Score A)

Percent score in 10 th Std. Exam	Rating Score A
<= 55	1
> 55 and <= 60	2
> 60 and <= 70	3
> 70 and <= 80	5
> 80 and <= 90	8
> 90	10

¹ IIM Ahmedabad reserves the right to make changes in the Shortlisting and Selection Criteria, if considered necessary at any point.

Table 3: Rating Scores for the 12th Std. Examination (Rating Score B)

Science Stream		Commerce Stream		Arts Stream	
Percent score in 12th Std. Exam	Rating Score B	Percent score in 12th Std. Exam	Rating Score B	Percent score in 12th Std. Exam	Rating Score B
<= 55	1	<= 50	1	<= 45	1
> 55 and <= 60	2	> 50 and <= 55	2	> 45 and <= 50	2
> 60 and <= 70	3	> 55 and <= 65	3	> 50 and <= 60	3
> 70 and <= 80	5	> 65 and <= 75	5	> 60 and <= 70	5
> 80 and <= 90	8	> 75 and <= 90	8	> 70 and <= 85	8
> 90	10	> 90	10	> 85	10

Table 4: Rating Scores for the Bachelor's Degree Examination (Rating Score C)

AC-1		AC-2		AC-3 & AC-5	
Percent score in Bachelor's Degree	Rating Score C	Percent score in Professional courses	Rating Score C	Percent score in Bachelor's Degree	Rating Score C
<= 55	1	<= 50	1	<= 55	1
> 55 and <= 60	2	> 50 and <= 53	2	> 55 and <= 60	2
> 60 and <= 62	3	> 53 and <= 55	3	> 60 and <= 65	3
> 62 and <= 65	5	> 55 and <= 57	5	> 65 and <= 70	5
> 65 and <= 70	8	> 57 and <= 63	8	> 70 and <= 80	8
> 70	10	> 63	10	> 80	10

AC-4 & AC-7		AC-6	
Percent score in Bachelor's Degree	Rating Score C	Percent score in Bachelor's Degree	Rating Score C
<= 60	1	<= 50	1
> 60 and <= 65	2	> 50 and <= 55	2
> 65 and <= 70	3	> 55 and <= 60	3
> 70 and <= 75	5	> 60 and <= 65	5
> 75 and <= 85	8	> 65 and <= 75	8
> 85	10	> 75	10

Application Rating Score: AR= (A+B+C)

Normalised AR score of an applicant is equal to their AR score divided by average of the top 50 AR scores from the applicants' pool, (the applicants' pool in this case being defined as the group of candidates who appear for CAT-2017 and apply to IIMA.)

Notes about the marks obtained:

1. Percentages of marks of an applicant who is yet to complete the bachelor's degree will be computed based on their available marks.
2. For a candidate having cleared CA/ICWA/CS without having a bachelor's degree, the average of inter and final examinations' percentages of marks obtained would be treated as their available marks.

3. For computing the AR score of an applicant, scores in all subjects that appear in their marks-sheet of 10th and 12th Std. examinations will be considered irrespective of whether the board considers them for calculating the percentage.

4. For the bachelor's degree, the percentage of marks awarded by the candidate's institution/university will be treated as final. If the institution/university does not award the percentage of marks, it will be calculated on the basis of the marks obtained in all the subjects listed in the marks-sheet.

5. For the bachelor's degree, if the percentage of marks awarded by the candidate's institution/university does not take into account marks obtained in all the subjects as mentioned in the marks-sheet(s) for all the years, the candidates must produce a certificate from the principal/head of the department/registrar/director of the institution/university certifying details of the practice at the institution/university at the time of the interview, if shortlisted for the same.

6. If any board/institution/university awards only letter grades without providing an equivalent percentage of marks on the grade-sheet, the candidate should obtain a certificate from the board/institution/university specifying the equivalent marks which should be used for filling the online CAT application form. The original equivalence certificate needs to be submitted at the time of interview, if shortlisted for the same.

7. For candidates having undergone/completed an integrated master's degree or dual degree directly after their 12th/HSC, the percentage of marks obtained as per their institute/university norms which is considered as equivalent to bachelor's degree will be considered. For those undergoing (yet to complete) an integrated master's degree or a dual degree directly after their 12th/HSC, the percentage of marks, similarly obtained, for the years/semesters completed till the date of application for CAT.

2. Shortlisting for Academic Writing Test (AWT) & Personal Interview (PI)

Shortlisting will be carried out in two stages.

Stage 1: (From the Applicants' pool: Selection of exceptional performers across different disciplines)

IIMA endeavours to recognise exceptional performers in terms of their previous academic records as well as their performance in CAT across diverse academic backgrounds. Towards that, a certain number of top candidates from each of the academic disciplines will be shortlisted for AWT & PI on the basis of their composite score 'CS' (see below) subject to their fulfilling certain criteria.

From each of the academic categories (AC) for which the total number of applicants to IIMA who appear for CAT-2017 from SC/ST/NC-OBC/PwD categories is at least 100, the top 5% in the respective AC limited to the respective categories (General/SC/ST/NC-OBC/PwD) among the applicants to IIMA who appear for CAT-2017, henceforth referred to as ACRC groups, (subject to upper limits on the numbers per ACRC group as specified in Table 5) will be shortlisted for AWT & PI on the basis of the composite score 'CS' (see below) subject to their fulfilling criteria C1-C3.

CS (Composite Score) = 0.3 (Normalised AR score) + 0.7 (Normalised overall score in CAT-2017)

Table 5: The upper limits (UL) on the number of candidates to be shortlisted per ACRC

Category	Upper Limit (UL) Per ACRC
General	100
NC-OBC-cum-transgender	57
SC	32
ST	16
PwD	6

Criteria C1-C3:

C1. PVRC, PDILR, PQA and PT must not be lower than the minimum cut-offs as specified in Table 1.

C2. $P \geq$ Minimum cut-offs (specific to the category and the stream as shown in Table 6), where **P** is the average of the percentages of marks scored in 10th and 12th std. examinations.

Table 6. Minimum cut-off for P across different disciplines and different categories

Stream in 12 th std.	General Category	NC-OBC-cum-transgender Category	SC Category	ST Category	PWD Category
Science	80	75	70	65	70
Commerce	77	72	67	62	67
Arts & Humanities	75	70	64	59	64

C3. (Percentage of marks in the bachelor's examination) \geq Minimum cut-off percentage, to be set at the 80th percentile of the percentage of marks of the respective ACRC group of the applicants' pool, (the applicants' pool in this case being defined as the group of candidates who appear for CAT-2017, apply to IIM Ahmedabad and belong to the respective ACRC.)

Any AC, for which the total number of applicants to IIMA who appear for CAT-2017 from SC/ST/NC-OBC/PwD categories is less than 100, will not be subdivided into ACRCs as above. For such an AC, the top 100 or the top 5% in the respective AC among all the applicants to IIMA who appear for CAT-2017, whichever is less, will be shortlisted for AWT & PI on the basis of the composite score 'CS' (see above) subject to their fulfilling criteria C4-C6.

Criteria C4-C6:

C4. $PT \geq 80$, $PQA \geq 70$, $PDILR \geq 70$ and $PVRC \geq 70$.

C5. $P \geq 80$ (Science), 77 (Commerce), 75 (Arts/Humanities), where **P** is the average of the percentages of marks scored in the 10th and 12th std. examinations.

C6. (Percentage of marks in the bachelor's examination) \geq Minimum cut-off percentage, to be set at the 80th percentile of the percentage of marks of the respective AC group of the applicants' pool, (the applicants' pool in this case being defined as the group of candidates who appear for CAT-2017, apply to IIM Ahmedabad and belong to the respective AC.)

Utmost care has been taken to classify all commonly known bachelor's degrees to the academic categories AC-1 to AC-6. The applicants' pool under AC-7 (others) is expected to be very small and very diverse. Therefore, it is not possible to meaningfully distinguish the exceptional performers in that category, and we shall refrain from doing the same.

Stage 2: After removing the candidates selected in Stage 1 from each category (General, NC-OBC, SC, ST and PWD) the additional number of candidates to be shortlisted for AWT & PI will be selected on the basis of the composite score 'CS' (see above) subject to their fulfilling criteria C1-C2.

3. Final Selection

Selection at this stage will strictly be based on the shortlisting of the candidates done separately for each category (General/SC/ST/NC-OBC/PwD) on the basis of their 'Final Composite Score's (FCS). The numbers selected in different reservation categories will be in proportions mandated by law.

The FCS of a candidate who appears in AWT & PI will be computed as follows:

$$\text{FCS} = 0.50 (\text{Normalised PI Score}) + 0.10 (\text{Normalised AWT Score}) + 0.40 (\text{CS}).$$

The normalised PI and AWT scores of a candidate are their scores in the respective field divided by the average of the top 1% scores in the same field respectively.

The following information is about the admission process followed by IIMA for its PGP subsequent to CAT. It is therefore, important for the candidates to read them carefully.

1. *Performance in CAT is an important input in the admission process. Candidates should note that it is important to perform well in each section of the test. In addition to the performance in CAT, IIMA uses academic performance of the candidates throughout their academic career up to the bachelor's level for shortlisting for AWT & PI.*
2. *Please note that IIMA shortlists candidates for AWT & PI independent of the other IIMs. Hence it is possible to observe variations in the lists of the candidates shortlisted by different IIMs.*
3. *Details of the candidates shortlisted will be made available on the IIMA website (www.iima.ac.in) tentatively by the second week of January 2018 after the CAT results are published. Shortlisted candidates would also be sent AWT & PI call letters by IIMA. No communication would be sent to applicants who are not shortlisted for AWT & PI.*
4. *After the AWT & PI round, admission offers are made by IIMA to successful candidates. The final selection is based on a diverse set of attributes which includes performance in CAT, performance in AWT & PI, academic, co-curricular and extra-curricular achievements, work experience etc.*
5. *Disclosure of information about the admission process is driven by concerns which at times conflict with each other. The IIMA would like the admission process to be transparent. At the same time, IIMA would wish to protect the privacy of the individual candidates and confidentiality of the process to prevent abuse. Based on these considerations, the details of the performance of an individual is not made available to any other person. Similarly, the details of the performance of a candidate in AWT & PI, including assessment of attributes mentioned under paragraph 4 above, is not disclosed to anyone to prevent exercise of undue pressure on the panelists participating in the admission/selection process. IIMA exercises its own discretion in disclosing weights assigned to diverse sets of attributes mentioned under paragraph 4 above. To ensure that the perceived lack of transparency does not in any way affect the candidates negatively, adequate care is taken in formation of the interview panels, development of objective criteria for assessment, random allocation of candidates to interview panels and other such measures.*
6. *Candidates, who appear in AWT & PI will be able to view whether they have been offered admission by IIMA tentatively during the second week of April 2018 by visiting the IIMA website. Admission offer letter would be sent to all successful candidates. Candidates, who are offered admission, need to confirm their acceptance by completing all the required formalities by the first/second week of May 2018. Some candidates may also be placed on the waiting list initially during the second week of April 2018. Offers to candidates on the waiting list would depend upon the number of successful candidates accepting the offer made by IIMA.*

Note:

In the event of specific guidelines being issued by the Government of India, IIMA reserves the right to, depending on the nature of the guidelines, continue with its AWT & PI as stated above OR use an alternative selection procedure which may include calling for additional information from the shortlisted candidates, a

supplementary test or any other suitable process/mechanism. Care will be taken to ensure that candidates are not put to undue inconvenience.

The exact cut-offs mentioned above are computed based on the previous years' CAT data. It depends on various factors like the applicants' pool, the distribution of CAT scores etc. which may change year to year. In view of this fact the Admissions Committee of IIMA reserves the right of changing the cut-offs if deemed desirable in the light of CAT-2017 data.

Annexure 1

Categories for bachelor's degree/integrated master's degree (as per CAT Application)

<p>AC-1 (Medicine and Surgery based subjects): MBBS, MD(USA).</p>
<p>AC-2 (Selected Professional Degrees): Chartered Accountancy (CA), Cost and Works Accountancy (ICWA), Company Secretaryship (CS).</p>
<p>AC-3 (All Commerce, Economics, Finance and Management Related Degrees): <u>Including</u> BAF, BBA, BBE, BBI, BBM, BBS, BCAAF, BCCA, BCOM, BFIA, BFM, BHM, BHMCT, BIBF, BMS (Bachelor of Management studies) and BSBA degrees.</p> <p>In particular, including</p> <ol style="list-style-type: none"> 1. Economics/ Economic Development and Planning 2. Hotel & Tourism Management/Catering Technology 3. Commerce (<i>Accountancy, Auditing, Banking, Business Mathematics, Business Organisation, Finance, Insurance, Investment Analysis, Public Finance, Secretarial Practices etc.</i>) 4. Management (<i>Business Administration, Business Management, Business Studies, Management Studies etc.</i>) 5. Any vocational degree in commerce (BCOM)
<p>AC-4 (All Engineering, Technology and Architecture related Areas): <u>Including</u> BARCH, BE, BIT, BINFTECH, BS (ENG)/ BSC (ENG), BTECH and integrated MTECH degrees (<u>Excluding</u> all degrees in Fashion Technology, and BS/BSC degrees in Information Technology).</p> <p>In particular, including</p> <ol style="list-style-type: none"> 1. Agricultural Engineering/ Dairy Technology/ Food Technology 2. Architecture 3. BE/BS (ENG)/BSC (ENG)/BTECH/integrated MTECH degrees in Biosciences, Geological Sciences, Information Technology, Mathematical Sciences and Natural Sciences 4. BE/BS (ENG)/BSC (ENG)/BTECH/integrated MTECH in all Engineering/Technology and related areas, including subjects like <i>Chemical Technology, Electronics, Engineering Physics</i> etc. 5. Textile Engineering/Technology 6. Others: All other fields where BE/BS (ENG)/BSC (ENG)/BTECH/integrated MTECH degrees are awarded, not explicitly included or excluded elsewhere in the list
<p>AC-5 (All Science and Agriculture related Areas, other than Agricultural Engineering, Medicine and Surgery): <u>Including</u> all BS/BSC and integrated MS/MS (excluding Economics, Fashion Design, Journalism, Leather Design and all BS(ENG)/BSC(ENG)), BCH, BDS, BFSC, BMATH, BN (Bachelor of Nursing), BPHARMA, BPT, BSTAT, BVSC degrees. Also including degrees in dentistry, paramedical, veterinary degrees; all non-engineering/non-technical degrees in Geography,</p>

Mathematics, Statistics and related areas. Excluding any BE/BS(ENG)/BSC(ENG)/BTECH/MTECH degree.

In particular, including

1. Actuarial Science
2. Agriculture (*Agronomy, Soil Science, Agricultural Biochemistry, Agricultural Economics, Plant Breeding and Genetics, Plant Pathology, Soil Science etc.*) Excluding Agricultural Engineering
3. Biosciences (*Biology, Biochemistry, Biotechnology, Botany, Life Science, Zoology etc.*): all bachelor's/integrated master's degrees other than BE/BS(ENG)/BSC(ENG)/ BTECH/MTECH degrees
4. Dentistry
5. Fisheries
6. Forestry
7. Geological Sciences (*Geography, Geology and Geophysics*): all bachelor's/integrated master's degrees other than BE/BS(ENG)/BSC(ENG)/ BTECH/MTECH degrees
8. Horticulture
9. Information Technology. Excluding any BE/BS(ENG)/BSC(ENG)/ BTECH/MTECH degree.
10. Mathematical Sciences (*Computer Science, Mathematics, Statistics etc.*): all bachelor's/integrated master's degrees other than BE/BS(ENG)/BSC(ENG)/ BTECH/MTECH degrees
11. Natural Sciences (*Chemistry, Physics etc.*): all bachelor's/integrated master's degrees other than BE/BS(ENG)/BSC(ENG)/ BTECH/MTECH degrees
12. Paramedical/Physiotherapy
13. Pharmacology/Pharmacy
14. Planning
15. Veterinary Science/ Animal Husbandry
16. Any vocational degree in science (BS/BSC)
17. Science (Others): *Home Science, Nursing* and all other branches of Science not explicitly included or excluded elsewhere in this list

AC-6 (All Arts/Humanities Related Degrees, Design, Education, Fashion Design/Technology, Law and Rural Studies): Including any BA (excluding Economics, Geography and Geological Sciences, Mathematics and Statistics), BAA, BAJM, BCJ, BDES, BED, BFTECH, BJ, BJMC, BL, BM (Bachelor of Music), BMC, BMM, BMS (Bachelor of Media Science), BMus, BSW and LLB. Also including any degree in Journalism/Media Studies/Mass Communication.

In particular, including

1. Accessories Design/Apparel Production/Design/Fashion Communication/Fashion Design/Fashion Technology/ Interior Design/Knit Wear Design/Leather Design
2. Arts/Humanities (*Archaeology, Education, Fine Arts (Dance, Drama, Film, Music, Painting etc.), History, Languages, Library Science, Literature, Mass Communication, Media Studies, Philosophy, Political Science, Public Administration, Social Work/Welfare, Sociology, etc.*)
3. Education (*including Physical Education and Sports*)
4. Journalism (all degrees)
5. Law
6. Psychology (all degrees)
7. Rural Studies/Rural Sociology/Rural Cooperatives/Rural Banking
8. Any vocational degree in arts/education/humanities (BA)

AC-7: Any other discipline not mentioned in AC-1 to AC-6.

Notes:

1. Dual bachelor's degree holders will be classified in one of the categories AC-1 to AC-6 based on their field(s) and subjects.
2. Final discretion on the academic category that an academic programme will be classified into rests with the Admissions Committee of IIMA.
3. For candidates having undergone/ completed an integrated master's degree directly after their 12th/HSC, their classification into an academic category will be based on their academic discipline in the integrated master's degree programme.
4. For a candidate who has obtained further degrees after their bachelor's degree or their integrated Master's degree, other than those degrees listed in Annexure -1 under AC-2, the discipline(s) of the subsequent degrees will not be taken into consideration in deciding their classification in an academic category.

Important information

Please note that IIMA will conduct its Academic Writing Tests and Personal Interviews (AWT & PIs) in Ahmedabad, Bangalore, Hyderabad, Kolkata, Mumbai and New Delhi/NCR cities. Candidates need to opt two cities for AWT & PI in the CAT application form. Candidates shortlisted for AWT & PI will be intimated by registered post tentatively by the second week of January 2018.

The CAT takers applying to IIMA's post-graduate programmes can also check out if they have been short-listed for AWT & PI by visiting the IIMA website (www.iima.ac.in) tentatively in the second week of January 2018. No individual regret letters shall be sent to candidates not short-listed for AWT & PI.

Reservation

As per Government of India requirement, 27% of the seats are reserved for NC-OBC, 15% for SC, 7.5% for ST candidates and 5% for Persons with Benchmark Disabilities (PwD). Candidates also need to mark carefully the category to which they belong in the CAT application form.

As defined in The Rights of Persons with Disabilities Act, 2016 (RPwD Act 2016), "person with benchmark disability" means a person with not less than forty percent (40%) of a specified disability where specified disability has not been defined in measurable terms and includes a person with disability where specified disability has been defined in measurable terms, as certified by the certifying authority.

"specified disability" means the disabilities as specified in the Schedule of the RPwD Act 2016.

The categories of disability are:

- a) blindness and low vision,
- b) deaf and hard of hearing,
- c) locomotor disability including cerebral palsy, leprosy cured, dwarfism, acid attack victims and muscular dystrophy,
- d) autism, intellectual disability, specific learning disability and mental illness,
- e) multiple disabilities from amongst persons under clauses (a) to (d), and
- f) other 'specified disabilities' mentioned in 'The Schedule' of the RPwD Act 2016.

For the purpose of being considered for reservations, the applicable Central Government list as on the last date of CAT registration shall be binding. **No subsequent changes will be effective for CAT 2017 and any subsequent selection process of IIMA.**

The candidates belonging to categories for which seats are reserved need to note and read carefully the eligibility requirements before applying. It should be noted that while it is the endeavour of IIMA that the candidates belonging to NC-OBC/SC/ST/PwD categories join the programme in proportions mandated by the

law, they have to meet the eligibility criteria and a certain minimum level of performance in CAT and AWT & PI.

Preparatory Programme

A preparatory programme will be offered in June 2018 to those selected students who in IIMA's opinion need special inputs in mathematics or/and communication in order to facilitate their learning in the first year of the PGP.

Method of Instruction

The case method is a major instrument of learning at IIMA. Other methods, such as seminars, group exercises, role-plays, lectures and discussions, are also used. Management cases are description of actual management situations based on the experiences or organizations in a wide range of settings. They present facts known to the executives responsible for dealing with the situations presented, and through discussions of these situations, students learn how to solve different kinds of managerial problems. Both Indian and foreign cases are used.

Expenses

The total programme fees payable by PGP students of the 2017-2019 batch is Rs.21,00,000/-. Laptop computer, personal expenses on boarding, travel, clothes and laundry are extra. The total programme fees for the 2018-2020 batch will be based on the fees for the 2017-2019 batch, adjusted for inflation.

Financial Assistance/Scholarships

IIMA aspires to give the opportunity to pursue its programmes (PGP & PGP-FABM) to all eligible applicants, who are in need of financial assistance. Keeping this in mind, IIMA has instituted a Need-Based Scholarship Scheme to complement the various scholarships provided by the industry and government. Every year many students are provided substantial financial support under the scheme. The scholarship amount is decided on the basis of several criteria such as annual gross family income, ownership of assets, and the number of dependents in the family. The applications for these scholarships are invited every year in the month of July/August. Many commercial banks and financial institutions provide educational loans to students. For details, candidates may contact branch offices of such banks.

Profile of Past Students

Students admitted to the PGP in the past have had scholastic achievements in different disciplines such as arts, commerce, science and professional streams such as medicine, engineering and agriculture. Some of the qualities which characterise past students include high levels of initiative and energy, capacity for hard work, strong task orientation, willingness to learn, and a temperament suitable for teamwork. The PGP classes have had a mix of fresh graduates and persons with work experience. Among the recent PGP students, a significant proportion has had full-time paid work experience of more than six months after their graduation before joining the PGP.

Curriculum

The first year's curriculum is compulsory and covers courses in the areas of accounting and finance, behavioural science, communication, economics, information technology, marketing, personnel management and industrial relations, operations management, law, strategy and quantitative methods. At the end of the first year, a student is required to do internship in an organization for a period of eight to ten weeks. The second year courses provide the students with an opportunity to pursue studies in areas of special interest to them along with a few compulsory courses. These compulsory courses provide global and domestic context in the areas of entrepreneurship, environment and sustainability.

The Institute has an exchange programme with over seventy-eight global institutes all over the world. Every year, more than one third of the batch spends a term at these premier management institutes abroad. Similarly, students from the corresponding institutes study one term at IIMA. The Student Exchange Programme enables IIMA students to appreciate diverse cultures and working environments and develop a more holistic vision. It facilitates free flow of ideas and knowledge among academic institutions, brings an international flavor and perspective in to the classrooms and prepares students to work in foreign countries.

The Institute also has an arrangement for Double Degree Programmes with six European Institutes. A student completing a Double Degree Programme receives the diploma/degree from IIMA as well as from the partner Institute.

Diploma

Graduates of the PGP are awarded the 'Post-graduate Diploma in Management'.

Placement

PGP graduates have been employed in a wide range of companies from the public sector, private sector and multinational corporations. In recent years, recruiters have included Amazon, Accenture Services Pvt. Ltd. Aditya Birla Group, Arthur D Little, A T Kearney, Asian Paints, Axis Bank, Citigroup Global Markets, Credit-Suisse, Bain & Company, Bank of America Merrill Lynch, Barclays Capital, Booz & Company, Bharti Airtel Ltd., Cognizant, Deloitte Consulting, Deutsche Bank, EXL Services Ltd., Feedback Ventures, Goldman Sachs, Google India, Hindustan Unilever, Hinduja Group, HSBC, IBM India, ITC Ltd., Cadbury Kraft, Mahindra & Mahindra, McKinsey & Co, Mindtree Consulting, Microsoft India, Monitor Group, Morgan Stanley, Nestle India Ltd., Nomura International, Oliver-Wyman, PricewaterhouseCoopers, Procter & Gamble, Reliance Industries Ltd., RPG Group, Reserve Bank of India, SuperMax, Standard Chartered Bank, Tata Administrative Services, TATA Steel, The Royal Bank of Scotland Group, The Boston Consulting Group, Wipro, Yes Bank. As of today, about 10000 PGP alumni occupy top managerial positions in industry, within and outside the country.

For further details, please contact:

Admissions Officer
Indian Institute of Management
Vastrapur, Ahmedabad 380015
Phone: +91-79-66324634/33/32
Fax: +91-79-66324631/26306896
Email: admission@iima.ac.in