



# Indian Institute of Management Ahmedabad

**Ajit K Motwani**

Head – Development Office

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## **Profile:**

As Head-Development Office at IIM Ahmedabad, leads funding through collaborations for new initiatives & development activities in close coordination with the Director, Deans and the Faculty. This is to facilitate educational excellence, research, and quality infrastructure through support of Alumni, corporate/ industry, institutions, & others that add to institute's branding. The Development Office has contributed in generating over INR 200 Crore funds during 2014-17 for various development initiatives at IIMA.

## **Work History:**

Ajit has over eighteen years of leadership experience in Education Sector that includes internationalization, institutional capacity building, collaborations, and fund raising. A total of 36 years of diversified experience including work related travel to about 25 countries.

Ajit's prior leadership experience includes Founder India Director of IIE New York (2008-2011) to lead IIE's various programs in South Asia to strengthen U.S.-India academic & professional exchanges/collaborations (IIE: Fulbright/ open doors Organization; counts 78 Nobel Laureates among the Institute's Trustees & Grantees since 1919). Programs that he launched in South Asia include Bellagio Residency (Rockefeller Foundation); Rolex Young Laureates Program; Law School Admission Council's LSATI; New York University Abu Dhabi; FORD Foundation Research Program; RGC Hong Kong's South Asia Program; Education Without Borders (EWB) South Asia Forum besides he also facilitated expansion of existing programs such as Goldman Sachs Global Leaders; King Abdullah University of Science and Technology Scholarships at Saudi Arabia; etc. Ajit conceptualized several university and academic partnerships between US universities and South Asian universities including high level US University Presidents/ US Govt. delegations to India.

Before joining IIE, Ajit was Executive Director, Educational Consultants India Ltd {EDCIL under HRD Ministry; 1999-2008}. He contributed to launch important national education programs/initiatives from primary to tertiary level including promoting India's higher education sector internationally. At EdCIL/MHRD, he was part of the team that launched Sarva Shiksha Abhiyan (project director for SSA launch film "School Chalen Hum" and designing the SSA logo used by all Govt. Schools across India). He led Government of India educational initiatives with ASEAN and was on HRD Ministry's Media committee; managed effective liaison and networking with Indian educational institutions and government policy makers /academic colleagues/ Embassies in Asia & Africa.

As Advisor, Knowledge Consortium of Gujarat at Dept. of Education (2012-2013); he actively contributed to State's quality assurance and reform initiatives for institutions/universities across Gujarat; senior faculty/administrators training in Gujarat & Chhattisgarh. Ajit has successfully mentored [www.CollegeSearch.in](http://www.CollegeSearch.in) portal in 2011 and is an Angel investor. He was also CEO, Education Business at Salwan Media during his tenure at KCG.

Ajit has been a speaker at leading national & international conferences/seminars including NAFSA-USA, UMAP-Bangkok, India-EU workshop, EDGE, FICCI, CDC, AMCHAM delegations, ICAI Vibrant Gujarat, SCOPE-Gujarat/ SANDHAN (EDUSAT), Rotary club CEOs meetings in Finland, IITK, FMS, USEFI/USIEF; Resource person/ keynote speaker for Association of Indian Universities (AIU) and States Govt. conferences/ workshops in Gujarat, Andhra Pradesh and Chhattisgarh. He takes guest lectures for International Business students at Universities in Finland. He was also a Member of India advisory Board of Indo American Chamber of Commerce (IACC; 2010); participated in the Task Force Meeting of Ministry of HRD for planning All India Survey on

Higher Education; and closely associated with Education and Skills Committee of PHDCCI and Swedish Chamber of Commerce India (SCCI) in 2012 & 2013.

He has contributed to Publications e.g. IIE's Global Research Series; AIU's Special Issues; Times of India Guide; PHDCCI Newsletters; Indian Embassy Publications; IIMA Alumnus Magazine; besides interviews in Print & Electronic media.

**Educational Qualifications:**

Ajit is B.Tech from IIT Kanpur with three merit awards; and MBA from Faculty of Management Studies (FMS) - Delhi University.

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